

## PI Trades

### Broker Fact Sheet: HCLTR1

This fact sheet is for brokers' information only. It is not a Product Disclosure Statement. The product can be accessed via Sunrise Exchange, under Product Code HUTPI. We will only accept submissions via Sunrise - we do not accept emailed submissions. Contact Ross Chambers at [help@hutchunderwriting.com.au](mailto:help@hutchunderwriting.com.au) with any questions.

### Our Target Market

This product has been designed for SME tradespersons and trades businesses based in Australia, working on individual, or low-rise residential, and commercial projects less than \$10M in project value. The product includes Professional Indemnity and Cyber coverage as standard. Businesses who engage with engineers/architects/surveyors to provide services on their behalf are not suitable for this product, as these services are excluded.

### Our Appetite

Our Maximum Capacity is as follows:

- Fee Income / Revenue \$5M
- Maximum Limit \$5M
- Maximum Reinstatements One
- Target Occupation groups:
  - Tradespersons who provide reports, professional advice or design services as part of their trade
  - Tier 2 and tier 3 trades
- Target Project Types
  - Individual residential
  - Low-rise residential or commercial
  - Industrial or commercial projects less than \$5M in project value
  - Interior fit-out businesses
- Declined Project Types:
  - Civil construction
  - Mining
  - Nuclear/Atomic/Petrochemical
  - High-rise construction
  - Focus on foundations and underpinning
  - Post tension cable services
  - Waterproofing specialists

Our objective is to automate smaller, well-established risks, working in industries and occupations within appetite. The following summarises our auto-acceptance criteria. Please note a referral may be triggered for other rating factors:

- Turnover \$1M
- Maximum Limit \$5M
- Reinstatements One
- Largest Total Contract Value Less than \$1M



The Clear Way to Better Cover

W: [hutchunderwriting.com.au](http://hutchunderwriting.com.au) T: 1 300 256 056 Hutch Underwriting Pty Ltd (ABN 846 552 56 134), L6, 7-15 Macquarie Place, Sydney, NSW 2000, Australia.

Hutch is an Authorised Representative (number 001296345) of CoverRadar Group Pty Ltd, ABN 146 412 25 809, AFS Licence number 523647, of L6, 7-15 Macquarie Place, Sydney, NSW 2000, Australia

- Years of experience in similar role
- Nil claims or circumstances

Greater than Three

## Product Highlights

| Section                                 | Cover Summary                                                                                                                                                                                                                                                                                   | Limits Available                                           |
|-----------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------|
| <b>Section 1 Professional Indemnity</b> | Cover for Claims made against the Insured, during the Policy Period in respect of Civil Liability incurred in the conduct of the Professional Business.                                                                                                                                         | Up to \$5M Any one Claim, and up to \$10M in the Aggregate |
| <b>Section 2 Public Liability</b>       | No Cover provided for public liability                                                                                                                                                                                                                                                          | Nil                                                        |
| <b>Section 3 - Cyber</b>                | Coverage includes <ul style="list-style-type: none"> <li>• Claim made against You for a Data Security Breach (3rd party loss)</li> <li>• Claim made against You for a Client Network Infection (3rd party loss)</li> <li>• loss of Funds as a result of Cyber Crime (1st party loss)</li> </ul> | \$25,000 limit included                                    |

## Optional Extensions

|                                  | # | Cover                           | Limit Available       |
|----------------------------------|---|---------------------------------|-----------------------|
| <b>Available under Section 1</b> | 1 | Sudden and Accidental Pollution | Up to \$5M            |
|                                  | 2 | Previous Business               | Up to Section 1 Limit |
|                                  | 3 | Proportionate Liability Waiver  | Up to Section 1 Limit |
|                                  | 4 | Mitigation Costs                | Up to \$250,000       |

## Policy Benefits

| Policy Section | #  | Description                                  | Limit Available            |
|----------------|----|----------------------------------------------|----------------------------|
| Section 1      | 1  | Court Attendance Costs                       | \$10,000 (\$1,000 per day) |
|                | 2  | Emergency Defence Costs                      | \$50,000                   |
|                | 3  | Investigation Expenses                       | \$100,000                  |
|                | 4  | Public Relations Expenses                    | \$50,000                   |
|                | 5  | Acquisitions and Mergers                     | Up to Section 1 Limit      |
|                | 6  | Consultants, Contractors and Sub-Contractors |                            |
|                | 7  | Consumer Protection Legislation              |                            |
|                | 8  | Continuity                                   |                            |
|                | 9  | Defamation                                   |                            |
|                | 10 | Dishonesty of Employees                      |                            |
|                | 11 | Intellectual Property Rights                 |                            |
|                | 12 | Joint Venture Liability                      |                            |
|                | 13 | Loss of Documents                            |                            |
|                | 14 | Principals Indemnity                         |                            |
|                | 15 | Run-Off Cover                                |                            |
|                | 16 | Spouse Liability                             |                            |



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## Coverage Highlights

- Broad definition of Civil Liability
- Design and Construction services defined
- Inclusive Limit of Liability
- Statutory Liability automatically included
- Range of optional extensions available for Architects and Engineering projects
- Bodily Injury and Property Damage exclusion with writeback is standard
- Section 3 Cyber included by default on all quotes



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